

DAISY KOFFLER

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EDUCATION

University of Maryland

Robert H. Smith School of Business

Bachelor of Science in Finance, Minor in Sustainability

College Park, MD

Cumulative GPA: 3.6

Expected: May 2026

Special Programs:

- **Sophomore Finance Fellows** - Accepted to a program aimed at financial education and professional development
- **Women in Finance Mentorship Program** - Selected as 1 of 9 students to participate in a program that connects female underclassmen with women alumni working in the finance industry

LEADERSHIP AND INVOLVEMENT

Climate Finance Project Competition

Participant

College Park, MD

November 2023 - Present

- Accepted to participate in a project-based competition developing business and financial solutions to climate change
- Researching the relationship between historical weather patterns and price changes in the voluntary carbon markets

Smith Equity Research Club

Research Associate - Energy Sector

College Park, MD

September 2023 - Present

- Writing company and industry-specific research reports analyzing trends to be presented to other club members
- Utilizing Bloomberg Terminal to access real-time markets data and companies' financial information for write-ups

Smith Investment Fund

Chief Operating Officer

College Park, MD

October 2022 - Present

- Selected as 1 of 7 associates (out of 96 applicants) for a student-run long-only investment fund with \$10,000 AUM
- Receiving practice in financial modeling, fundamental research, accounting, and comparable analysis of companies

Selected Project:

- Pitched Equitrans Midstream Corp (NYSE: ETRN) highlighting the company's stake in the Mountain Valley Pipeline and its potential to reach new markets

PROFESSIONAL EXPERIENCE

Stifel

Sophomore Explorers Participant

New York, NY

January 2024

- Chosen to partake in a 4-day program learning about the firm's investment banking, FICM, and equity research
- Benefited by walking away from the experience with a general understanding of the functions of each division
- Developed a basic repertoire of key terminology used and thought of as the language of the business on Wall Street

P. J. Clarke's

Hostess

New York, NY

June 2023 - August 2023

- Plotted the floor plan on Resy software to manage guest reservations and walk-in parties at a high-volume restaurant
- Delegated tasks across the host team to ensure at least one host was available to greet guests walking in at all times
- Accommodated guests' needs including language barriers, schedule changes, special occasions, and immobility

Camp Lindenmere

Fitness Counselor

Henryville, PA

June 2022 - August 2022

- Mentored a bunk of 11-year-old girls in their first year at sleep away camp and helped them cope with transition
- Interacted with camp management through daily logs about my campers' activities that were sent to their parents
- Mapped out safe trail routes around areas of camp and the lake to inspire campers to try out recreational running

Starbucks

Barista

New York, NY

December 2021 - June 2022

- Helped my team stay organized while serving customers during peak hours (roughly 80 - 100 orders per half hour)
- Observed Starbucks' exposure to macroeconomic conditions, consumer preferences, and technology developments

ADDITIONAL INFORMATION

Interests: Baking, Journaling, Mindfulness, Nutrition, Painting, Swimming, Running

Relevant Programs: Morgan Stanley Research Insight Webinar, Stifel Emerging Leaders Seminar, JPMorgan Career.edYOU