

Ellen Zhang

Potomac, MD 20854

301-590-5188 | yiping70@terpmail.umd.edu

EDUCATION

University of Maryland

Robert H. Smith School of Business

Bachelor of Science, Finance and Information Systems

College Park, MD

GPA: 4.0, SAT: 1500

Expected: May 2025

Programs & Awards

- **Honors Humanities:** Selective 2-year program that emphasizes the application of critical thinking, written communication, and methodologies of the humanities to dissect global issues through weekly plenaries and a capstone project
- **2nd Place in UMD IB Case Competition:** Analyzed public comps, determined revenue projections, and presented a final recommendation to iRobot representatives on a potential M&A sale to Amazon

Other Relevant Programs: Nomura IB Freshman Program, Citi Bank Freshman Discovery Program, GS Virtual Insight Series

PROFESSIONAL EXPERIENCE

Bank of America

Incoming Global Corporate Banking Summer Analyst

New York, NY

June 2024 – August 2024

Bank of America

Sophomore Global Corporate Banking Summer Analyst

New York, NY

June 2023 – August 2023

- Rotated across the Technology, Media, & Telecom and Consumer & Retail coverage groups
- Constructed slides that showcased clients' capital composition, current debt structure, and key metrics in comparison to peers'
- Assisted in a bond offering by documenting due-diligence calls and preparing materials shared amongst joint bookrunners
- Completed an intern project on a Fortune 500 company, outlining a thesis on the company's capacity to conduct an acquisition in addition to how their debt structure, capital allocation, and credit ratings compare to peers

Delwik Group

Venture Capital Intern

Zurich, Switzerland

June 2022 – August 2022

- Pitched 10+ potential investment opportunities in the EMEA mobile tech space to senior partners for a \$5M seed fund
- Drove due-diligence for 20+ companies by analyzing competitive landscape, industry trends, product-market fit, and funding needs
- Collaborated on a pitch deck for use in a presentation to private investors, highlighting company research & thesis for \$2M investment

LEADERSHIP & EXTRACURRICULARS

Smith Investment Fund

President

College Park, MD

August 2021 – Present

- Manage a long-only equity fund of \$10,000 AUM by overseeing portfolio management, training for first-year members, and recruitment
- Draft equity research reports, using financial modeling and fundamental analysis, to be presented to fund members each semester

Select Report:

- **VRTX** – Pitched a BUY rating based on analysis of Vertex's market leadership, innovative products led by management's expertise, and industry-leading financial strength, resulting in the fund taking a position in the company

UMD Hack4Impact

Project Manager

College Park, MD

September 2022 – December 2023

- Headed a team of 12 engineers, designers, and tech leads in semester-long projects to build website portals for nonprofit clients
- Oversaw design and implementation phases by organizing workflows, leading weekly check-ins, and executing client feedback
- Communicated with clients on a weekly basis to provide project updates and translate their needs to design and engineering tasks

UMD Consult Your Community

Business Analyst

College Park, MD

March 2022 – May 2022

- Provided pro-bono consulting services in a team of 4 to assist a B2B early-stage tech start-up in expanding its local presence
- Expanded client outreach by surveying 3 potential clients, identifying customer pain points, and creating marketing materials

ADDITIONAL INFORMATION

Skills & Languages: MS Office, Java, Python, SQL, Excel VBA, Tableau; Mandarin (Conversational)

Activities: Smith Finance Group, Student Art Gallery Docent, Career Search Strategies in Business Teacher Assistant

Interests: Baking French Desserts, Making Coffee, Traveling (Iceland, Death Valley, Germany), Hiking, Pilates, NY Times Games