

Julia Huang

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EDUCATION

University of Maryland
Robert H. Smith School of Business
Bachelor of Science, Finance and Information Systems

College Park, MD
GPA: 4.00
Expected: May 2027

Relevant Programs

- **International Studies Scholars:** Selective 2-year program admitted on academic merit offering interdisciplinary courses exploring the implications of an increasingly interconnected globalized world and associated social and economic challenges
- **Guggenheim Securities Freshman Day on the Job (FDOJ)** – Selected to attend a comprehensive 2-day program delving into GS business operations, corporate culture, select deal transactions, and recruiting efforts

PROFESSIONAL EXPERIENCE

Smith Investment Fund

Academy Associate

College Park, MD
October 2023 - Present

- Selected as 1 of 12 fundamental analysts of 96 applicants for a long-only, student-managed equity fund with \$20,000 AUM
- Conduct research and shallow dives using accounting practices, financial modeling, and growth-based investment criteria

Select Project:

- **SBUX:** Pitched a HOLD, highlighting market dominance, strong branding, conflicts with union, and weak financials

McDonald's

Crew Member

Ellicott City, MD
June 2021 - June 2023

- Efficiently navigated customer inquiries and needs, swiftly addressing issues with professionalism to uphold satisfaction levels
- Managed the drive-through windows, ensuring accurate order delivery through continuous communication and collaboration with drive-thru operators and kitchen staff during fast-paced morning and lunch rushes serving roughly 50-100 orders per hour
- Demonstrated exceptional organizational skills, diligently juggling food prep, beverage assembly, and meticulous order-taking to consistently uphold rapid service standards, handling an average of 200-250 orders per shift

LEADERSHIP & EXTRACURRICULARS

Deloitte Undergraduate Consulting Case Competition

Team Captain

College Park, MD
February 2023

- Collaborated in a team of four to develop a 5-year Strategy Roadmap, leveraging a blend of creativity, analytical abilities, and market research to present strategic recommendations aiming to increase profitability and market shares in just 24 hours
- Coordinated closely with the program director to optimize logistics and time management, ensuring seamless team collaboration and timely, high-quality deliverables within the limited time frame

Impact Consulting Fellowship

Fellow

College Park, MD
October 2023 – December 2023

- Provided pro-bono consulting services in a team of 10 to assist Community Forklift, a nonprofit reuse center for home improvement, to enhance efficiency, streamlining inventory process, expanding potential markets through marketing campaigns
- Recorded promotional reels and created a survey delivered to 18,000 people; designed a flyer distributed around the DMV area, tactically appealing to various demographics to bolster brand recognition and solidify Community Forklift's presence

Smith Invitational Case Competition

Team Captain

College Park, MD
November 2023

- Lead a four-person team to pitch long-term investment in General Electric Vernova citing renewable energy trends, dominance in the U.S. wind markets, and opportunities to increase Offshore Wind segment to Europe and Asia Pacific regions
- Analyzed GE Vernova's financials, conducted market research into the wind energy sector, and performed a competitor analysis

Meals on Wheels

Volunteer

Baltimore, MD
February 2022 – June 2023

- Packaged meals, contributing to more than 4 million number of total meals delivered to the homebound population in central Maryland
- Assisted and coached new members on volunteer-related tasks

ADDITIONAL INFORMATION

Certification and License: Insurance Producer, Smith School MS Excel Literacy Credential (January 2024)

Activities: Collegiate Financial Management Association (CFMA) Finance Committee Member, TerpTax, Maryland Mentor Corp

Interests: Reading, Running, Typing, Traveling (China, Yellowstone, Costa Rica), Tennis, Minesweeper, Vocabulary Building