

# MIT SHAH

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## EDUCATION

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### University of Maryland

Robert H. Smith School of Business

Bachelor of Science, Major in Finance, Minors in Computer Science and Computational Finance

### Interdisciplinary Business Honors Program

• Selected to be a part of a business honors program to study the role of businesses in various interdisciplinary contexts (3% acceptance)

### Wall Street Finance Fellows Program

• Competitively selected as 1 of 20 students out of 50 applicants to participate in a rigorous program to prepare students for finance careers through a case-based curriculum and mentorship

### Relevant Coursework

• Business Statistics, Equity Analysis, Financial Accounting, Financial Modeling, Financial Statement Analysis, International Business, Object-Oriented Programming

Major GPA: 4.0

Cumulative GPA: 3.85

Expected May 2026

August 2022 – Present

August 2023 - Present

## WORK EXPERIENCE

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### Walker & Dunlop

GSE Asset Management (Servicing) Intern

Bethesda, MD

June 2024 - August 2024

### RSHIM Investments LLC

Investment Associate Intern

Baltimore, MD

August 2022 - Present

- Conduct REIT Modeling using Net Asset Value and Replacement Valuation metrics to accrue attractive risk-adjusted returns for partners
- Inspect properties in the regional portfolio (\$40M AUM) through assessing Sharpe and Treynor ratio metrics to attain attractive IRR
- Research and analyze local market conditions through integrating macroeconomic metrics to procure effective investment pitch decks
- Update and communicate quarterly sensitivity models and annual portfolio reports to joint venture partners and credit lenders
- Advised on the successful acquisition of \$10M commercial retail plaza in Baltimore detailing specific IRR and NAV modeling in pitch deck

### Baltimore Students Foundation

Head of Grant Analyst Team

Baltimore, MD

August 2018 - August 2022

- Organized recruitment and operational management strategy of a diverse team of grant analysts through utilizing inclusive hiring practices
- Analyzed complex statistical models and market data derived from institutional organizations in an effort to secure funding of \$30,000
- Manufactured pitch decks to senior members of the non-profit that outlined market research and proclivities of institutional grant sources

### Star Tutoring LLC

Co-Founder

Baltimore, MD

August 2018 - Present

- Facilitate the development of an academic curriculum that focuses on individually diagnosing the SAT weaknesses of 300 + students
- Spearhead the formation of a concrete business model through extensive market analysis for tutoring service potential, efficient cost structure, and acute focus on recurring contractual revenue system using gross profit and operational expense target rates
- Manage the monthly financial accounting analysis for the operational and savings budget of the tutoring business to maintain records
- Scale the business to a total of \$15,000+ Annual Recurring Revenue (ARR) to support vital management and financial operations

## LEADERSHIP EXPERIENCE

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### Smith Investment Fund

Academy Associate

College Park, MD

August 2023 - Present

- Selected as one of nine fundamental analysts of 150 applicants for a student-managed growth fund with \$20,000 AUM
- Created an extensive equity research report on Starbucks Corporation (SBUX) including key fundamental and financial metrics, financial modeling and projection data, and qualitative assessment of the business model to procure a BUY investment rating
- Build Discounted Cash Flow, Comparative Company Analysis, and Leveraged Buyout Models using Excel and Bloomberg
- Conduct valuation and operational analyses on small to mid-cap enterprises to evaluate growth potential, Unit Economics, Free Cash Flow generation, competitive advantages, and valuation attractiveness to build corresponding sensitivity analysis models

### Interdisciplinary Business Honors Program

Chairman of the Student Advisory Board

College Park, MD

August 2022 - Present

- Collaborate with University of Maryland Smith School of Business student organizations to organize business honors program events
- Utilize effective leadership to enhance the productivity of the student board and facilitate the curriculum of the honors college programs

## ADDITIONAL INFORMATION

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**Training:** Adventis Financial Modeling, C, C++, Java, JavaScript, Microsoft Excel, Microsoft Powerpoint, PowerBI, Python, SQL

**Languages:** Fluent in English, Gujarati, Hindi

**Honors:** Presidents Scholar, Deans List, Civil Leadership Award, Entrepreneur Fellowship

**Interests:** Chess, Intramural Basketball, Personal Investing, Ravens Fan, Research Reading, Travel (India, Indonesia, Thailand)