

GRAYSON A. VINTZ

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EDUCATION

University of Maryland

Robert H. Smith School of Business

Bachelor of Science, Finance and Information Systems

College Park, MD

GPA: 3.95

Expected Graduation: May 2025

Honors & Distinctions:

- **Public Leadership Scholars** - Admitted to UMD Scholars program based on academic performance and demonstrated leadership and later selected as Peer Mentor Captain to oversee 13 mentors and 70 scholars students
- **Wall Street Fellows** - Accepted as 1 of 24 into competitive finance fellows program dedicated to preparing students for successful careers in finance via a case-based curriculum and extracurricular events

PROFESSIONAL EXPERIENCE

Real Time Medical Systems

Corporate Development & Finance Summer Intern

Linthicum Heights, MD

June 2023 - August 2023

- Assisted management in updating internal enterprise valuation model which included precedent transactions, public comps, and DCF utilizing financial projections across multiple scenarios
- Analyzed monthly financial performance and prepared summary report for venture capital investors that highlighted ACV bookings, adjusted AR days, and cash burn rate
- Prepared slides for inclusion in the board of directors presentation which analyzed readmission rates and lives monitored for partnered SNFs, ACOs, and state health programs

Tenable, Inc. (NASDAQ: TENB)

Financial Planning and Analysis Analyst Summer Intern

Columbia, MD

June 2022 - August 2022

- Assisted management in preparing for Tenable's Q2 earnings call with Wall Street analysts by evaluating financial performance, key performance indicators, and revenue by theater, product, and channel
- Conducted analysis of cybersecurity trends and impact on Tenable's strategy based on research from Gartner
- Prepared ACV bookings analysis for inclusion in the board of directors presentation

Robert H. Smith School of Business

Undergraduate Program Assistant

College Park, MD

January 2022 - Present

- 1 of 3 students offered part-time employment in the Smith School of Business to serve as primary liaison between 3,000+ undergraduate students and 10 academic advisors
- Explain requisite course requirements for 8 different majors and field questions from students and parents

LEADERSHIP & INVOLVEMENT

Lemma Senbet Fund, University of Maryland Endowment Fund

Information Technology Equity Analyst

College Park, MD

May 2023 - Present

- Competitively selected as 1 of 12 analysts to manage \$2.5mm of the university endowment fund
- Identify investment opportunities and present recommendations through industry research and financial modeling

Smith Investment Fund

Chief Operating Officer

College Park, MD

October 2021 - Present

- Selected as 1 of 11 out of 76 applicants for a student-managed equities fund and later appointed executive officer
- Prepare equity research reports which include total addressable market, key competitive advantage, 10-years of 3 statement financial projections and valuation models (DCF, public comparables, etc.) for SaaS companies

SKILLS & INTERESTS

Skills: Tableau, S&P Capital IQ, Bloomberg

Interests: Intramural Football, Pickleball, Travel (Japan, Thailand, Italy), Personal Investing, Weight Training, Chess