

NATHAN WIEDER

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EDUCATION

University of Maryland – Robert H. Smith School of Business

Bachelor of Science, Finance

College Park, MD

August 2022 - May 2026

- **GPA: 3.71/4.00**
- **Honors & Distinctions:** Dean's List (All Semesters), Wall Street Fellows Program (Finance Mentorship Program), Gertrude & Robert Edwards Scholarship

PROFESSIONAL EXPERIENCE

Nili Capital (Mid-Market Private Equity ~\$300M AUM)

Summer Analyst

Ra'anana, Israel

June 2023 - August 2023

- Analyzed 20+ new investment opportunities and monitored the performance of current portfolio companies
- Completed training program led by Susquehanna Private Capital (Nili's LP), emphasizing leveraged buyouts and financial modelling
- Sourced and analyzed potential investments in the tactical gear sector; developed industry and precedent transaction analyses and explored industry level trends
- Attended four investor conferences; participated in 17 management meetings and banker calls
- Collaborated with the Business Development team to support fundraising efforts and potential growth areas

Smith Investment Fund

Research Associate – Technology & Consumer Coverage

College Park, MD

September 2022 - Present

- Selected as one of ten students from 96 applicants to manage the University of Maryland's \$20k AUM Student-Run Investment Fund
- Completed biweekly analyst training program on financial diligence, valuation and financial modelling
- Pitched potential investments in Nice (NYSE: NICE) and CrowdStrike (NYSE: CRWD); developed investment theses using fundamental analysis and various valuation methodologies, resulting in an investment in CRWD in December 2023
- Assisted Portfolio Managers in evaluating current portfolio holdings to determine optimal exit points and fund-level asset allocation, resulting in a 37% fund return in 2023

Mitchell's Ice Cream

Team Leader

Cleveland, OH

June 2020 - July 2021

- Promoted from "Team Member" to "Team Leader" in four months, six months faster than the typical promotion cycle
- Managed inventory and employee schedules, served customers, trained new employees, and accounted the register

LEADERSHIP AND ACTIVITIES

Stifel Investment Banking Case Competition

1st Place

College Park, MD

November 2023

- Created materials detailing prospective acquirers and valuation for Marathon Oil (NYSE:MRO) and presented key findings and strategic recommendations to five Stifel bankers; voted 1st place out of 15 teams
- Pitched Devon Energy (NYSE: DVN) as the most likely acquirer through constructing a detailed merger model
- Developed discounted cash flow, comparable company, precedent transaction and leveraged buyout analyses to determine fair purchase price for MRO

The Tamid Group

Project Manager

College Park, MD

September 2022 - Present

- Collaborated with team of students to actively manage two pro-bono consulting projects for fintech and AI start-ups
- Analyzed market conditions and evaluated customer stickiness to determine areas of whitespace and finetune marketing strategies
- Created marketing materials to help Hour25.ai raise an additional \$15,000 from investors

KEDMA – University of Maryland Hillel

Head of Fundraising

College Park, MD

December 2022 - Present

- Selected by peers out of 14 candidates to lead fundraising efforts for KEDMA, an organization dedicated to promoting Jewish life at the University of Maryland with over 500 active members
- Raised \$7,500 from 70+ donors, to run social events, exceeding amount raised last year by 32%
- Created and led fundraising events for students, engaged with 20+ donors regularly

ADDITIONAL INFORMATION

Skills & Languages: Microsoft Office Suite, Capital IQ, Adobe Photoshop and Adobe Premiere Pro

Interests: Cleveland Sports Teams, Growth Investing, Travel, Graphic Design, Fitness, Golf, Volunteering, Larry David TV Shows